

From: **Cayuse Listserv** <desiree.gregory@cayuse.com>
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Subject: Update on Cayuse 424, Grants.gov, and Workspace
To: bjenkins@al.umces.edu

Greetings Cayuse 424 User Community,

Now that we're a few months into 2018, and have some major grant proposal deadlines successfully behind us, let's catch our breath for a minute. I'd like to clear up some confusion out there related to Cayuse 424 and Grants.gov in 2018, because we continue to get some questions. My main message here is this: **Cayuse 424 is still your trusted partner for submitting federal grant proposals to Grants.gov.**

Question: The federal agency's funding announcement says we must use Grants.gov Workspace to submit our proposal. Can we still use Cayuse 424?

Answer: Yes. Opportunities you used to submit prior to 2018 via Cayuse 424 can still be submitted that way. Even if the FOA says a particular opportunity must be submitted via Workspace, it can still be submitted in Cayuse as usual. From our perspective, absolutely nothing has changed in 2018, even with the retirement of the Adobe forms packages. This is the easiest way to be sure an opportunity will work in Cayuse 424, if you feel unsure:

****Download the funding opportunity into Opportunities in Cayuse 424.**

****If the FOA does not download and/or Cayuse 424 says it has expired, please note that many FOAs have new numbers in 2018, due to FORMS-E, etc. If you're having trouble finding an opportunity, please search Google or Grants.gov for the latest announcement, or feel free to contact us here at Support.**

****Click on the light blue "I" icon on the left for the opportunity details.**

****Just as it always has before, Cayuse 424 will clearly state: "This opportunity is fully supported by Cayuse 424."**

Some of the federal agencies may not be aware of how Cayuse works, so we are not surprised if you were given incorrect information. Our new Cayuse 424 Product Manager, Bess Jensen, is an expert from the Research Administration field. She is working with several key federal agencies, including Grants.gov, to update FOA instructions and educate federal personnel so they give correct information to the public: System to System (S2S) software tools like Cayuse 424 are still an option for Grants.gov opportunities. **If you have been given incorrect advice from a federal agency contact, please feel free to let us know, so we can reach out to them for follow-up.**

To recap: all supported opportunities can be downloaded into Cayuse 424, and Cayuse still supports 99% of federal funding opportunities.

You're not alone in having questions about how Workspace and the retirement of Adobe forms impacts Cayuse. **Rest assured: Cayuse 424 is still your go-to software tool for creating and submitting proposals to Grants.gov.**

Why Cayuse 424 is *still* the best:

1. **Tried-and-true method of federal proposal development and submission.** Cayuse 424 remains the industry leader in proposal development and submission. Our top priority is keeping pace with changes in the federal landscape, including new forms and validations.
2. **Easy to use, automatic proposal routing.** Routing in Cayuse 424 is one of the simplest and yet most powerful features of the software. Need the authorization chain set up the same way every time? You can configure routing to build the chain automatically. Need the routing chain to vary? You can build the routing chain manually as needed to provide increased flexibility.
3. **Collaborate with other institutions using Subawards.com.** With Cayuse 424, you have several options for collaboration. Other Cayuse customers can send you their multi-project or subaward information compiled in Cayuse, or if the collaborating institution is not a Cayuse customer they can complete their portion on the free Subawards.com site! Need to just do it yourself? No problem, multi-project components, and subawards can be created from inside Cayuse 424 and the information saved for reuse on future projects.
4. **Professional and institutional profile information can be stored for reuse.** Storing PI and collaborator data in Cayuse 424 saves time – Period! Don't take a chance that a one-time typo in your DUNS number results in a rejected proposal. Store that information once and know that it will always be accurate.
5. **Cayuse 424 can integrate with your other existing systems.** Use our Cayuse 424 APIs, or our out of the box HR Connect for automatically updating personnel information. Also, you can eliminate the need and frustration of multiple log-ins with Single Sign-On integration. Finally, feed institutional reporting tools or data warehouses using Data Connect. Our integration pieces reduce manual data entry, ensure proposal accuracy, and provide a higher-level of service to your PIs.
6. **Friendly, knowledgeable Support team that truly cares.** When you call Cayuse Support, you're calling a team of dedicated experts who are dedicated to resolving your questions. They not only know your name, they know you prefer a phone call follow up instead of an email. Your success matters deeply to the Cayuse team, and that comes across in every interaction.

Cayuse Support is here to help! We recommend forwarding this message to all Cayuse users to help clear up any confusion about the topics mentioned above. If you would like further clarification on how to use Cayuse 424, please don't hesitate to get in touch with support via [the Help Center](#) or by calling 503-297-2108 x201.

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