JING ZHAO

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EDUCATION

- Ph.D., Agricultural Economics, University of Missouri, December 2015
 - Thesis: Three Essays on Agricultural Policy and Food Demand
 - Committee Members: Dr. Wyatt Thompson, Dr. William Meyers, Dr. Isaac Miller, Dr. John Kruse, Dr. Julian Binfield
- M.A., International Trade, China Agricultural University, July 2010
- B.A., International Trade and Economics, China Agricultural University, July 2008

WORKING EXPERIENCE

University	of Maryland
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Postdoctoral Researcher

- Work on research about sustainable agriculture and draft research reports

University of Shanghai for Science and Technology	September 2016 – January 2017
Lecturer	Shanghai, China
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- Taught Principles of Economics and Business Statistics for undergraduate students.

University of Missouri

Researcher

September 2013 – September 2016 Columbia, MO

Nov 2017-present

Frostburg, MD

- Led research projects about agricultural & trade policies, food consumption, commodity market price analysis, performed hypothesis-driven analysis with quantitative and empirical methods.
- Examined the evolution of wheat support with world economic development using fixed effect model, and predicted wheat support levels of various countries based on World Bank database.
- Simulated the effect of grain minimum purchasing price policy after estimating parameters in wheat supply and demand model using 2SLS method (generally applicable to policy effect analysis).
- Tested effect of refrigerator ownership on food consumption in rural China. Demonstrated that omitting refrigerator might overstate income or expenditure elasticities by 7%.
- Examined relationships between China and world prices of corn, wheat and rice using unit root test, granger causality and cointegration test.

IHS, Inc. (Information Handling Services)

October 2010 – August 2013 Columbia, MO

Analyst Intern

- Built economic models for cocoa bean and peanut. Correctly predicted downward trend of cocoa bean in spring 2013 with error (< 10%), whereas projections by other analysts missed turning point.
- Re-engineered a key database that was chaotic and costly to use. This database supported team's commodity modeling and clients' data subscription.
- Forecasted prices, supply and demand of different commodity through dynamic simulation model that integrated all equations about production area, yield, food/feed/industrial use, trade.
- Provided our clients with market and policy insights based on economic research. For instance, reliable price forecasting of cocoa powder could help ice cream manufactures to reduce operational costs.

China Agricultural University

January 2008 – July 2010 Beijing, China

- Research Assistant
- Examined effects of antidumping duty for potato starch using partial equilibrium, applicable to the

analysis of similar trade policies.

- Analyzed & forecasted grain prices with autoregressive integrated moving average models.
- Conducted scenario analysis under different assumptions about wheat production and trade policies.
- Designed household survey questionnaires; conducted household surveys about vegetables for exports in Shandong, soybean and organic rice production in Heilongjiang, rural new energy in Liaoning.

GRANTS AND AWARDS

- Grant for Commissioned Paper, \$25,000, "Modeling and forecasting agricultural commodity support in the developing countries", International Agricultural Trade Research Consortium, 2017.
- Travel grant for presenting dissertation, International Agricultural Trade Research Consortium, 2015
- Curator's Grant-in-Aid (GIA) Scholarship, University of Missouri, Spring 2014
- Graduate Professional Council (GPC) Travel Awards, University of Missouri, 2013

PUBLICATIONS

- J Zhao, J. Miller, Wyatt Thompson, "Modeling and extrapolating wheat producer support using income and other factors", *Journal of Agricultural Economics*, 2017
- Y Chen, Z Wu, K Okamoto, X Han, G Ma, H Chien, **J Zhao**, "The impacts of climate change on crops in China: A Ricardian analysis", *Global and Planetary Change*, Vol.104, 2013.
- Y Chen, B Wu, J Zhao, "Excessive fertilizer input in farmer-level soybean production: Evidence from the measurements of technical efficiency in Suihua City, China", *Journal of Food, Agriculture & Environment*, Vol. 9, 2011.
- J Wang, Y Chen, X Wang, X Zheng, J Zhao, "Cycle phase identification and factors influencing the agricultural commodity price cycle in China: evidence from cereal prices," *Agriculture and Agricultural Science Procedia*, 2010.
- X Zhang, J Zhao, Y Chen, C Qin, "Innovation Mode of Production Management in Organic Agriculture", *Anhui Agricultural Science*, Vol 37, 2009
- **J Zhao**, Y Chen, C Liu, "Palm oil market situation analysis in the first half of 2008 and outlook for the second half," *Agricultural Outlook*, Vol.4, No.9, 2008.
- Co-author, "Edible Oils Supply Security and Projection in China", China Agriculture Press, 2008.

WORKING IN PROGRESS

- "Machinery service or investment: the choice of family farms in China".
- "The Influences of Wheat Government Stock Policy in China: A Counterfactual Analysis".
- "The Effect of Refrigerator Ownership on Meat Consumption in Rural China".

<u>SKILLS</u>

- Language: Chinese (Native), English (Professional proficiency), Spanish(Elementary)
- Software: STATA, SAS, SQL, EXCEL, MATLAB